

Stephen Meyer

Taos, NM



Stephen Meyer desires to serve the citizens of New Mexico as a Commissioner on the New Mexico Public Regulation Commission. Steve is presently the Chief Executive Officer of Energy Demand Solutions, Inc., an energy consulting firm and energy efficiency service provider, with offices in Taos and Albuquerque.

Steve was the Principal Investigator for the Energy, Minerals and Natural Resources Department (EMNRD) State of New Mexico program: "TO DEVELOP CONTENT AND MATERIALS TO SUPPORT CLEAN ENERGY ECONOMIC DIVERSIFICATION AND CLEAN ENERGY WORKFORCE DEVELOPMENT. His team collected, organized and published detailed information about State and Federal clean energy incentives, workflows for clean energy and energy efficiency projects, and information for and about the existing clean energy and related industries in New Mexico. This research effort was successfully completed in September 2023.

Steve is an active member of Renewable Taos, whose contributions assisted Kit Carson Electric Cooperative (KCEC) in achieving 100% of daytime demand being met with renewable energy. He continues to investigate advanced storage solutions to provide 24-hour renewable energy.

Steve developed a blueprint for Rural County Energy Efficiency Programs, published in December 2023, as a method for ensuring equity during the energy transition. The blueprint is in the public domain and has been shared with multiple counties, municipalities and organizations throughout New Mexico. Taos County utilized this blueprint to win over \$2M of Community Energy Efficiency Development (CEED) funding in April 2024.

Steve's parents made their retirement home in New Mexico in 1977, after his father completed a successful career as a senior US Air Force Officer. As an 'Air Force Brat', Steve lived in multiple locales in the United States. He attended grade school in Paris, France, and high school in Wiesbaden, Germany.

Steve and his wife, Karen, relocated to New Mexico from London, UK in 2002 to care for aging parents and raise 3 children. Steve's children graduated from New Mexico State University (NMSU) and the University of New Mexico (UNM), with one completing a post-graduate engineering degree and another graduating Summa Cum Laude. They enjoy successful careers in Engineering, Operations Management and Nursing.

Steve is registered **INDEPENDENT**, and has been since 1976.

EDUCATION

GEORGIA INSTITUTE OF TECHNOLOGY

Master of Science in Technology and Science Policy, 1992

PENNSYLVANIA STATE UNIVERSITY

Bachelor of Science in Aerospace Engineering, 1982

ASSOCIATION OF ENERGY ENGINEERS

Certified Measurement and Verification Professional (CMVP), 2022

Stephen Meyer

Taos, NM

May 2022 to Present

Founder and Chief Executive Officer, Energy Demand Solutions, Inc.

Senior executive for the energy efficiency consulting and implementation firm with offices in Taos and Albuquerque, NM. Overall responsibility for managing complexity and winning proposals, grants and projects with Federal, State and Utility organizations for energy efficiency projects, including direct install and rebate processing. Certified Measurement and Verification Professional (CMVP®) through the Association of Energy Engineers (AEE®).

March 2000 to May 2022

Program Manager, Service Provider for Public Service Company of New Mexico (PNM) and New Mexico Gas Company (NMGCO)

Program Manager for residential energy efficiency services, provision of direct install measures and recommendations to homeowners for lowering energy costs. During the tenure, achieved 4.1 GWh total energy savings with 140.1% of 2021 savings goal. Built and managed a bi-lingual, high-performance team of varying experience and expertise. World-class 2021 Net Promoter Score = 87.

January 2008 to March 2020

Founder and Partner, Enterprise Implementation Consulting Group, Inc.

Leadership of successful business process improvement, change management and IT implementation projects in the Utility, Medical Device, Packaging, Automotive, Retail, Telecommunications, Government, Consumer Products, Food, and Construction Equipment industries.

April 2007 to January 2008

General Manager, Avistar, Inc., Division of the Public Service Company of New Mexico (PNM)

As the General Manager of the About Phase product line, delivered improved profitability in preparation for its successful spinoff. Turn-around actions resulted in improving average monthly revenues by 48%, creating a logical product portfolio, negotiating new vendor contracts, and aligning responsibility, authority and accountability.

November 2004 to April 2007

Founder and Partner, Sanctum Consulting Group

Co-Author of the Value Chain Model, an extension of the Supply Chain Council SCOR® Model of Make, Buy, Fulfill and Support to include Research, Develop, Market and Sell.

November 1990 to November 2004

Senior Officer, Electronic Data Systems/AT Kearney Consulting

Member of the Senior Leadership Team (2003-2004) based in Detroit, London, UK and Dallas. Leader of the Strategic Sales Group, a global sales pursuit and proposal development team for opportunities larger than \$250M total contract value.

July 1988 to November 1990

Department Manager, LHX/AH-64C Apache, McDonnell Douglas Helicopter Company

Responsible for Integrated Product Development, Total Quality Management and Quality Assurance

June 1984 to July 1988

Research Engineer, Georgia Institute of Technology, School of Aerospace Engineering, Center of Excellence for Rotary Wing Aircraft Technology

Research Faculty/Program Administrator for an US Army Research Office contract

June 1982 to June 1984

U.S. Army Aviation Systems Command, Advanced Concepts Division

Aerospace Engineer – Unmanned Aerial Vehicles Concept Manager

EDUCATION

B.S. Aerospace Engineering, Pennsylvania State University, 1982

M.S. Technology and Science Policy, Georgia Institute of Technology, 1992

CERTIFICATIONS

Certified Measurement and Verification Professional (CMVP®), Association of Energy Engineers (2022-)

Project Management Professional (PMP®), Project Management Institute (2014-2023)

PROFESSIONAL AFFILIATIONS

Association of Energy Engineers (AEE®)

Project Management Institute (PMI®) – Rio Grande Chapter

Renewable Taos

REFERENCE CLIENTS

Asda/Walmart (UK)

Boeing Integrated Defense

Chamberlain

Delphi Automotive (3 Divisions)

Franklin Energy Services

General Motors Chevrolet

General Motors Diesel Defense

Graphic Packaging International

John Deere

Marks & Spencer Food (UK)

New Mexico Gas Company

Proton Automotive (Malaysia)

Rocky Mountain Orthodontics

Rolls-Royce Industrial Businesses (UK)

US Department of Defense – USAF

Benteler Automotive (Germany)

Brown & Williamson

Daimler/Chrysler

Ericsson (Sweden)

Frigidaire

GM/Ford/Chrysler Electric Vehicle

General Motors Lansing Launch Center

Hyundai (Korea)

Lenovo (China)

Microsoft Home & Entertainment

Northrop/Grumman FA-18 E/F

Public Service Company of New Mexico

Rolls-Royce Aerospace Group (UK)

State of New Mexico Energy Office

Whirlpool

PUBLICATIONS

29 publications/technical presentations with 2 peer-reviewed/journal published. Provided upon request.